

UKRAINE-CANADA POLICY AND TRADE MONITOR.



16. STIKEMAN, ELLIOTT

The law firm is divided into broadly defined practice groups which include Corporate/Commercial, Energy, Environment, Financial Services, Power, Taxation and Trade. The Honourable Marc Lalonde sits on the Advisory Board of Western Advisors to the Government of Ukraine.

17. FIRST CANADIAN CAPITAL CORPORATION

An international company with offices in the Middle East and South East Asia specializing in real estate development, and management-ownership of hotel properties (Radisson Hotels). Other functions include fund management, immigration investments, equity markets and business development. To consider business opportunities between Ukraine and North America.

18. EMPIRE MAINTENANCE INDUSTRIES INC.

Empire Maintenance Industries Inc. is a private family business started in Montreal in 1938. The company provides janitor, building maintenance, security guard services. We employ over 4,000 persons across Canada. The company also started such services in Ukraine and Poland in 1993.

19. UKRAINIAN CANADIAN PROFESSIONAL AND BUSINESS FEDERATION

The UCPBF is not involved in any business venture in Ukraine. We are, however, as an organization, very highly supportive of the development of mutual trade and relations with Ukraine.

20. SMITH, LYONS, TORRANCE, STEVENSON AND MAYER

Smith, Lyons, Torrance, Stevenson and Mayer is an international law firm with approximately 155 lawyers practising in offices in Toronto, Ottawa, Vancouver, Kyiv, Taipei and Hong Kong. In Montreal and Quebec, the firm's association with Langlois Robert brings the number of lawyers at Smith, Lyons, Langlois Robert to approximately 225. The firm's Kyiv office was established in January 1993 and serves North American and European clients doing business in Ukraine.

21. GRANT MACEWAN COMMUNITY COLLEGE

Grant MacEwan Community College (GMCC) is based in Edmonton where over 500 faculty offer over 40 credit diploma courses, and tailor-made courses to 25,000 students annually. GMCC has been active in Ukraine since 1989 and opened its business office in

Kyiv in September 1992. GMCC Ukraine provides Western clients in Ukraine with office services and educational programs on a contract basis.

22. DU PONT CANADA INC.

Du Pont Canada is a wholly owned subsidiary of E. I. Du Pont De Nemours and Company, one of the world's largest integrated chemical companies. DuPont has an accredited office in Kyiv headed by John Shmorhun. This office is pursuing a number of diverse market opportunities.

23. THE SEAGRAM COMPANY LTD.

The Seagram Company Ltd. is a leading global producer and marketer of distilled spirits, wines, friut juices, coolers and mixers, and sells brands in more than 150 countries. Recent changes in Europe have opened the doors to Ukraine, and Seagram has been an industry leader in establishing both a distribution arm and a manufacturing base there.

24. UK-RAN OIL CORPORATION

UK-RAN Oil Corporation is setting up operations in Ukraine. The Calgary-based company has been working on an oil field servicing project for the past 18 months. Production is anticipated before the end of the year.

25. MAGNA INTERNATIONAL INC.

Magna International Inc. is one of the world's largest auto parts manufacturing companies with some 67 facilities operating in Canada, the United States, Germany and Austria, and annual sales of over \$2 billion. Magna has been operating in Ukraine since 1989 in a joint venture with Ukraine's largest automobile manufacturing company, Autozaz, in Zaporizhia.

26. ALCAN INTERNATIONAL LIMITED

Alcan International Limited is a wholly owned subsidiary of Alcan Aluminum Limited. Alcan Aluminum Limited is an integrated aluminum company with operations and properties in Canada, the United States, Europe, South America and the Pacific. The company is engaged in bauxite mining, alumina refining, aluminum smelting, fabricating and recycling. It sells its products to the packaging, construction, transportation and other industries in Canada, the US and around the world.

27. NORTHLAND POWER

Northland Power, is a leading Canadian Independent Power Producer engaged in the design, construction, ownership, and operation of power plants. Northland Power

together with the Ministry of Energy in Ukraine is pursuing the reconstruction and expansion of the Darnycka (Kyiv) District Heat and Power Plant.

28. THE FRASER INSTITUTE

The Fraser Institute is an economic think tank which publishes books and periodicals dealing with economic policy in Canada and in other countries. The Institute has provided economic advice to politicians from many countries, including former East Bloc countries, and would like to work with reform politicians and policy makers in Ukraine to formulate economic recovery programmes that will help bring prosperity to Ukraine. In its work, the Fraser Institute draws on more than 300 economic experts in 19 countries and has published nearly 200 books on economic policy matters. Included amongst the economic experts involved in Institute programmes are this year's Nobel Laureate in Economics, Dr. Professor Douglas North and the greatest living economist, Professor Milton Friedman.

29. MITCHELL, BARDYN AND ZALUCKY

The above is a Toronto-based law firm with nine Ukrainian speaking lawyers and associated offices in Kyiv and Lviv. In addition to dealing with matters relating to estate beneficiaries residing in Ukraine the firm has also acted on behalf of Ukrainian entrepreneurs wishing to do business in Canada as well as Canadian entrepreneurs wishing to do business in Ukraine.

Corporate membership has additional benefits (not available to individual members, except with a payment of an additional fee):

- access to research reports
- access to legislation
- access to library materials
- discount for conferences (for multiple attendees)
- discount for travel to and from Ukraine (to be negotiated through travel agency and one of the air carriers)
- discount on advertising in the Ukraine-Canada Policy and Trade Monitor